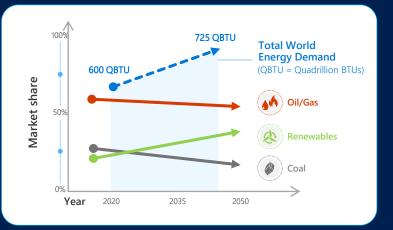
Microsoft in Energy IoT and Digital Twins

Luis Morencos Microsoft, WE Energy Industry Executive

The energy industry is undergoing a pivotal transformation...

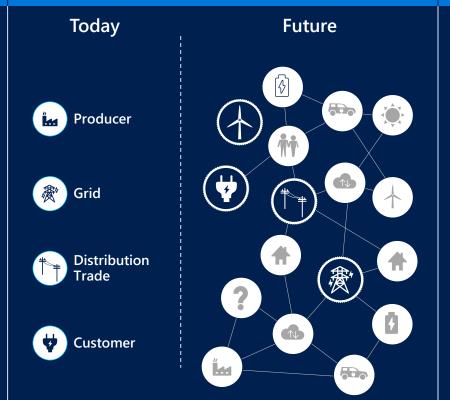
ENERGY MIX

Overall Energy Demand





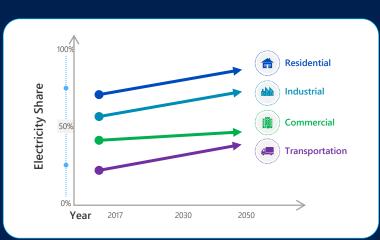
Power Generation By 2035, **> 50**% of electricity will be generated by renewable energy



DECENTRALIZATION

ELECTRIFICATION

Power Consumption Growth



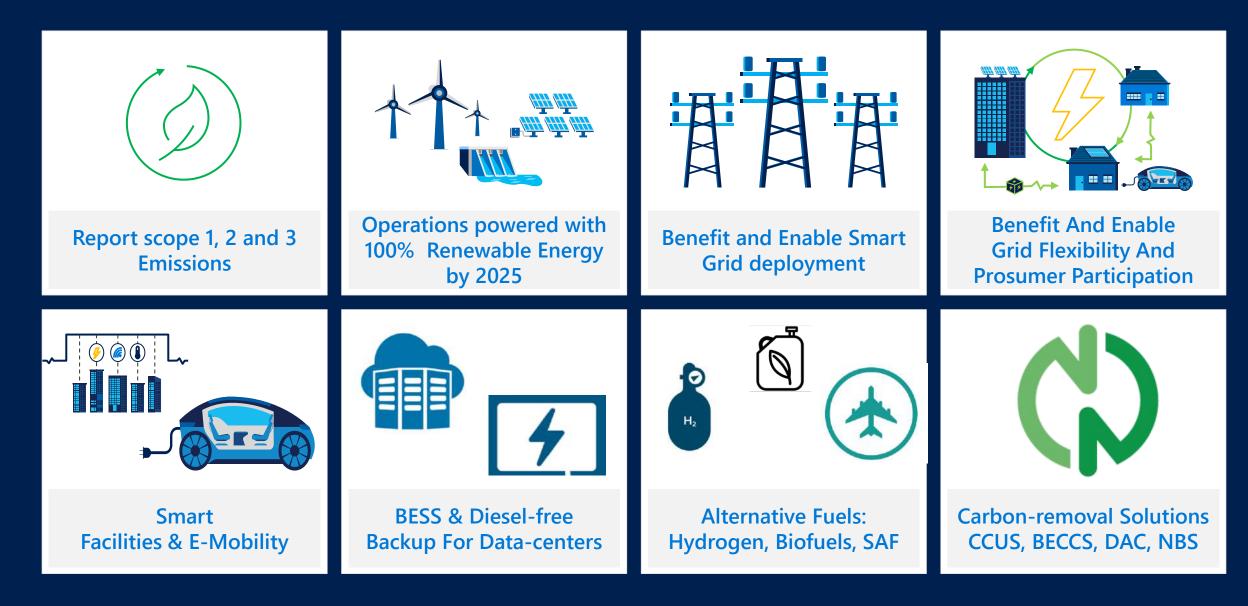


Overall Growth By 2050, overall electricity use is expected to grow by **>50**%

We've got to move in that direction [from oil & gas quickly to renewables], but our shareholders also want the dividend... So we've got to figure it out. Distributed energy resources – small-scale local resources, often installed at a customer's home or business – can help meet California's greenhouse gas reduction goals, help customers reduce electricity use and support grid reliability.

Electricity is vital to our daily lives and can help meet rising energy demand with fewer emissions. Electricity is the fastest-growing part of the energy system.

This is also driving Microsoft's Agenda



Microsoft for Energy: Powering a sustainable future



Azure • Microsoft 365 • Microsoft Dynamics 365 • Microsoft Power Platform • LinkedIn • Partners

Capabilities: Al • IoT • Cyber Security • Cognitive services • Digital Twin • Edge • HPC • Hybrid cloud • Blockchain • Mixed reality • Devices

Scale







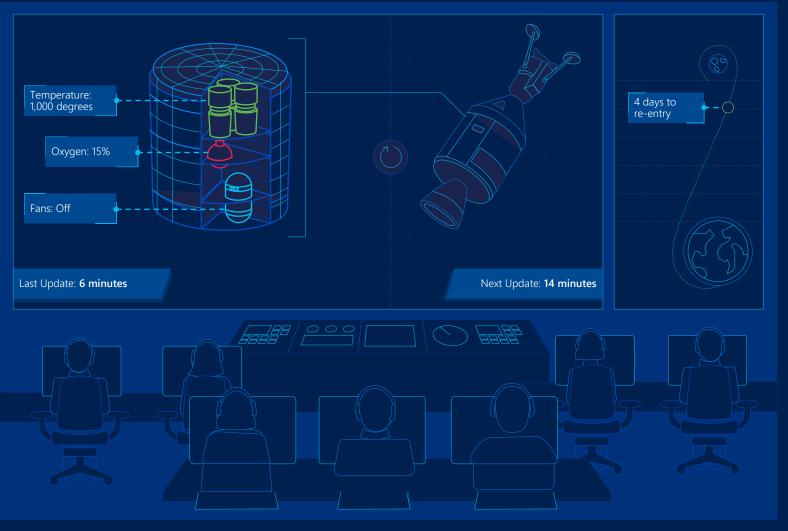
Digital twin is a technology paradigm for the future that's rooted in the past

In 1970, mirrored systems saved the crew of Apollo 13.

An oxygen tank explosion disrupted the NASA lunar mission.

On-ground NASA engineers used mirrored systems (a precursor to digital twins) to simulate the space craft's systems.

This life-saving solution was delivered to the Apollo 13 astronauts in record time.



More than a simulation or dashboard, digital twins enable informed action and control



Remote Operations



Rewind and replay



Serialized asset tracking



Digital verification and validation

Microsoft – Adaptive Control

Today



- Command and control
- Data Enriched at control center
- Separate systems
- Cybersecurity

- Basic Analytics
- Monitor Assets
- Deep Domain Expertise
- High value operations

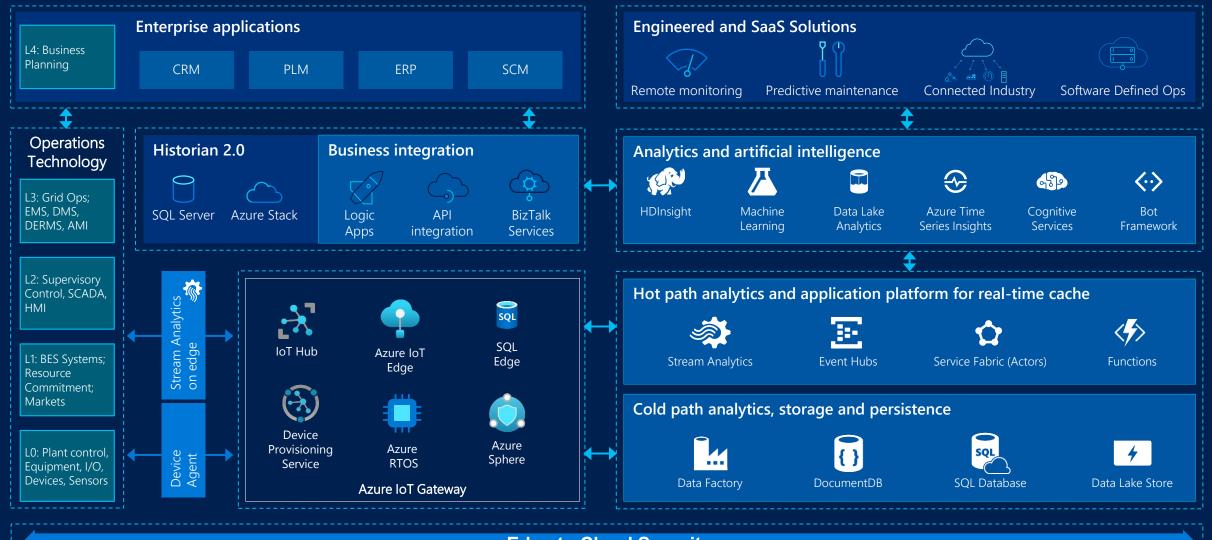
Tomorrow



- Ubiquitous
- Data enriched at the edge
- Artificial Intelligence driven decision making
- Advanced Cybersecurity and encryption

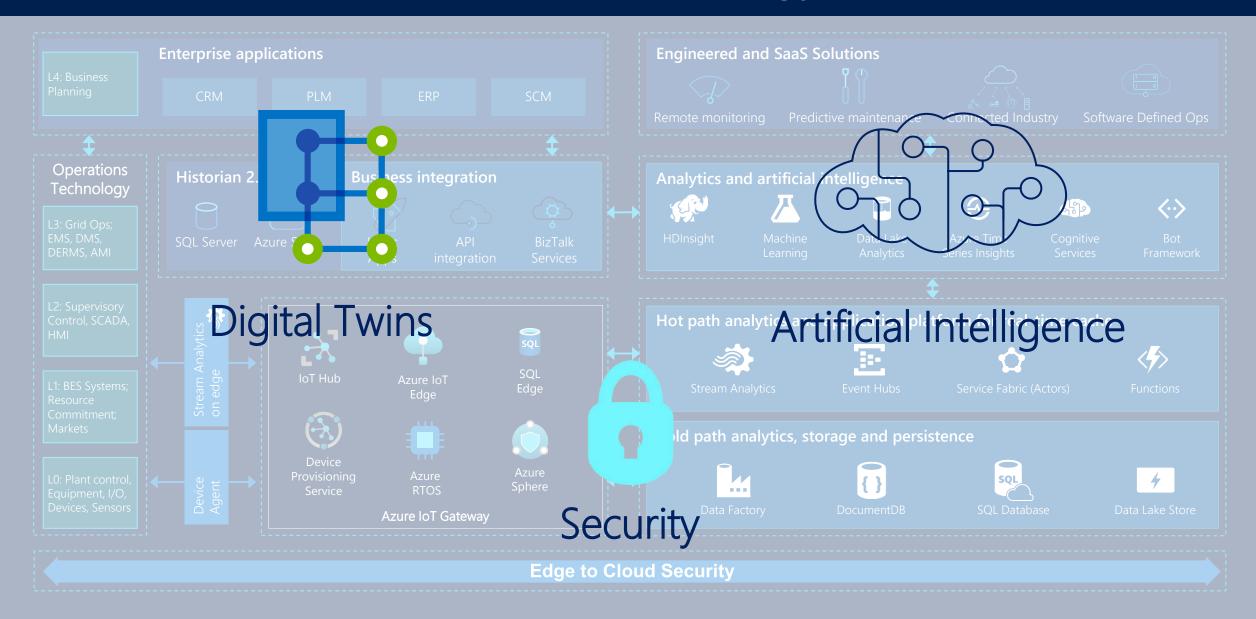
- Distributed experts and contributors
- Monitor more assets, people, supply chain, overall operations
- Small to high value operations

Industrial Data Architecture for Energy



Edge to Cloud Security

Industrial Data Architecture for Energy



agder energi

Intelligent grid management for Norway

"

At Agder Energi we want to use new technology to make the power grid more efficient, more predictable and more flexible. We will go from being energy generators to energy partners, with a more active role for our customers."

> **Tom Nysted** CEO, Adger Energi





Microsoft and ENGIE announce renewable initiatives

By ENGIE - 22 January 2020 - 17:05

Microsoft and ENGIE today announced both a long-term solar and wind energy power purchase agreement (PPA) in the United States and implementation of Darwin, an energy software developed by ENGIE using Microsoft Azure's intelligent cloud services to optimize performance of ENGIE's wind, solar, and hybrid (wind + solar) renewable assets worldwide.

MICROSOFT CONFIDENTIAL

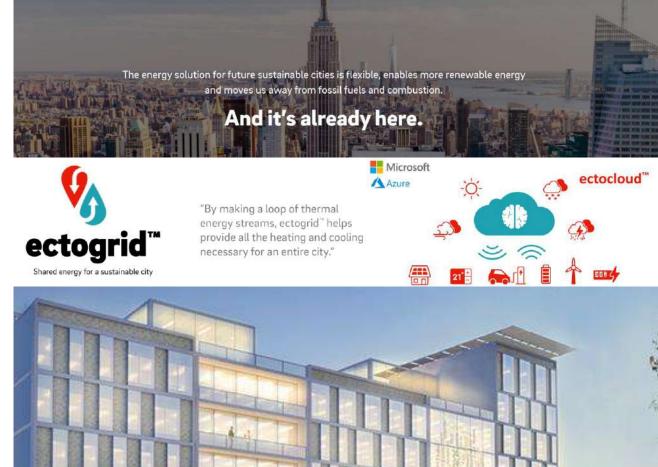


E.ON ectogrid[™] a highly efficient 5th generation thermal network

"

What we liked about ectogrid[™] is the ability to circulate, reuse and share the energy within our buildings. ectogrid[™] is an innovation that fits well into what we want to be – a sustainable and innovative science park for research and innovation."

— Senior advisor (former CEO) Medicon Village





Australian Energy Simulation Center (AESC)

- Simulation of the entire energy supply
- Integrates data from multiple suppliers and systems of record
- Enhanced forecasting and grid reliability
- Detailed models of wind, solar and battery storage systems
- Simulated grid behaviors to better enhance decision support
- Objective is a one-minute simulation with 3 minutes of processing time
- Enhanced support for environmental mitigation





Jointly working to unlock Distributed Solar PPA

"

This project can have a tremendous positive impact for Microsoft, as it delivers solutions to reduce carbon emissions in Ireland and builds on a strong partnership with local stakeholders. It is not the MWh that matters, but the positive and innovative story."

> — Vanessa Miler CO&I Renewable Energy



Digital as an enabler for Decarbonization



Renewables and DERs

• Reduce downtime

Improve generation forecast



Grid operating models

- Secure grid reliability
- Increase grid flexibility



New Energy Consumer

- Improve customer satisfaction
- Reduce cost to serve and introduce new services



Sustainability

- Manage carbon, energy, waste and water
- Enable clean energy



Thank you

Luis Morencos | WE Energy – Industry Executive in Luis Morencos

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